



## **Landmark Mortgage Group Partners With Opes Advisors to Offer Enhanced Mortgage and Financial Services in the East Bay Region**

PLEASANTON, CA, FEB. 9 , 2015 -- Landmark Mortgage Group proudly announces its expanded partnership with Opes Advisors and will operate as Opes Advisors in the East Bay effective immediately. This strategic partnership allows both companies to mutually enhance their business practices and Opes Advisors increases its scope and brand presence in the East Bay by tapping into Landmark's strong regional network. The new Opes Advisors team can now offer REALTOR® partners and clients a detailed housing and lifestyle assessment through Opes Advantage, Opes' proprietary financial modeling software.

Rick Benitez, Managing Director of Opes Advisors in the East Bay is excited about the new opportunities, "Our partnership with Opes Advisors allows our team to use the Opes Advantage platform to assess and integrate consequential real estate finance decisions within the long-term financial plan of our clients. Layering this approach atop our existing robust suite of mortgage services creates even greater value for our clients and REALTOR® partner professionals."

Opes Advantage allows buyers and sellers to analyze the real estate decision they're considering by modeling any scenario they care to explore. Clients then better understand the short and long-term financial impacts enabling them to make more effective decisions. With the help of the Opes Wealth Management Team, Opes Advisors in the East Bay builds upon their advisory-based business model and commitment to their clients, referral partners and team members with expanded financial advisory capabilities.

"Landmark has talented people and deep relationships in the community – adding new capabilities from Opes makes them even more valuable partners for REALTORS®," shared Susan McHan, Opes' Chief Executive Officer and President, Mortgage Bank, "Our goal is to integrate Opes Advantage throughout the East Bay real estate community. Plus, clients gain access to our Wealth Management Team that help can guide them through complex financial decisions, particularly buying a home. We are enthusiastic about the potential synergies of this partnership."

### **About Opes Advisors**

Opes Advisors is an innovative mortgage banking and wealth management firm dedicated to helping clients make effective financial decisions that support their lifestyle today and produce a satisfying future. As a leading, full-service mortgage bank, we offer a wide range of competitively-priced mortgage programs designed to meet the diverse needs of today's home buyers and real estate

investors. Wealth management clients work with our integrated team of Advisors and receive financial planning, investment management, real estate investment advisory services and expertise in real estate financing. Opes Advisors has 24 locations throughout California, Washington and in Eugene, Oregon.

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