



## **Kyle Bailey and Peter Rascon Join Kirkland Branch of Opes Advisors**

### *Mortgage Advisors Help Consumers Achieve Homeownership*

KIRKLAND, Washington (January 28, 2016) – Opes Advisors, a financial services firm with headquarters in Cupertino, California is pleased to announce the addition of [Kyle Bailey](#) and [Peter Rascon](#) to its team of experienced Mortgage Advisors and Personal Financial Advisors at its Kirkland branch.

Founded in 2004, Opes Advisors has grown to become a leading mortgage bank on the West Coast and the 26th largest in the U.S. Its innovative approach is different from that of traditional mortgage lenders; Opes lets borrowers look at the home buying decision in the context of their other financial goals, allowing them to preview the outcome of their choices. Clients benefit by having the confidence to make effective financial decisions about one of their biggest lifetime purchases—their home.

“Kyle is known for his perseverance in getting loans closed and the top-notch service he provides along the way,” said Robert Lipston, Opes Advisors Regional Director, Pacific Northwest. “And Peter has a solid reputation for listening carefully to his clients and doing whatever it takes to satisfy their financing needs. We couldn’t be more excited to welcome these two experienced professionals to the Opes team. They will play a key role as we expand our presence in Kirkland and the greater Seattle area.”

For nearly 10 years, Kyle Bailey has been helping Washingtonians achieve their dreams of homeownership. He has a BA in business administration, has earned his Certified Mortgage Planning Specialist (CMPS) designation, and has achieved a “Top 1%” designation among mortgage advisors in two of the last three years. “Moving to Opes is truly a great fit for me,” said Bailey. “Opes has a reputation for helping clients reach their life-long goals, which is consistent with my philosophy of matching each client with a loan that fits their long-term needs.”

Having lived in Washington most of his life, Peter Rascon has used his creative problem-solving skills to close loans for hundreds of satisfied clients. “I’m excited to join the experienced team at Opes. I now have access to powerful tech resources and financial expertise that will greatly improve my clients’ overall lending experience.” Peter earned a BA in business administration, and consistently receives great reviews from his clients.

#### **About Opes Advisors:**

Opes Advisors is a financial services company that offers a wide range of competitively-priced mortgage programs, as well as financial planning, investment management, and real estate investment advisory services. Helping people make more confident decisions since 2004, Opes has 43 locations in California, Oregon, and Washington.

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